



THE CITY OF SAN DIEGO

March 26, 2012

Hike, Bike Kayak Sports, Inc
2216 Avendia De La Playa
La Jolla, CA 92037

Dear Mr. Concessioner:

Subject: Extension of Term – Concession Permit between
The City of San Diego and Hike, Bike Kayak Sports, Inc

As you are aware, the terms of the above referenced concession permit will expire on March 31, 2012. In accordance with section 7, Extension of Term, any extension of the term of the permit beyond thirty-six (36) months shall result in a month-to-month license. Therefore effective April 1, 2012, your concession permit will be a month-to-month license. All other terms and conditions of the concession permit will continue in full force and effect except the following:

- Effective April, 1, 2012, percentage fee will be adjusted to Ten Percent (10%) of the gross income;
- Effective April 1, 2012, the minimum fee will be Adjusted to 80% of the annual average of actual fees paid in the first permit year plus any option term exercised under the permit.

A new agreement will be negotiated as soon as all issues regarding the new concession permits are finalized.

If you have any questions I can be reached at (619) 236-6052.

Sincerely,

Enza Morero
Property Agent



Real Estate Assets

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