

SITE CODE
P716LB

CITY OF SAN DIEGO

LICENSE AGREEMENT

(COLLEGE-ROLANDO LIBRARY PARKING LOT – 52 BLUE FALCON, LLC)

This LICENSE AGREEMENT (this “Agreement”) is entered into by and between 52 BLUE FALCON, LLC, a California limited liability company (“Licensee”), and THE CITY OF SAN DIEGO, a California municipal corporation (“City”), as of the date this Agreement is approved as to form by an attorney from the Office of the San Diego City Attorney as shown on the signature page to this Agreement (“Effective Date”).

IN CONSIDERATION OF THE RESPECTIVE PROMISES OF LICENSEE AND CITY SET FORTH IN THIS AGREEMENT AND OTHER GOOD AND VALUABLE CONSIDERATION, THE RECEIPT AND SUFFICIENCY OF WHICH ARE ACKNOWLEDGED, LICENSEE AND CITY AGREE AS FOLLOWS:

1. PURPOSE AND BACKGROUND.

1.1 City owns certain real property located at 6600 Montezuma Road, San Diego, CA 92115, commonly known as APN 468-120-07, in the City of San Diego (the “Property”), and upon which the City’s College-Rolando Branch Library (“City Library”) is situated. A legal description of the Property is attached as **EXHIBIT A**. An aerial site map (“Site Map”) showing the Property, the City Parking Lots (defined below), the Licensee Property (defined below), and the JUA Area (defined below) is attached as **EXHIBIT B**.

1.2 The Property includes two parking lots for exclusive City Library use, referred to in this Agreement and on the Site Map as the “North Lot” and the “Mohawk Lot,” which together consist of approximately twenty-five (25) regular vehicle stalls and two (2) stalls compliant with the federal Americans with Disabilities Act (“ADA”). Together, the two parking lots comprise approximately 11,500 square feet and shall be referred to in this Agreement as the “City Parking Lots.”

1.3 Licensee holds a 10-foot wide private easement for sewer and drainage purposes over, under, and across a portion of the North Lot (the “Sewer Easement”). Licensee’s plan drawing submitted to the City (“Plan Drawing”) showing, among other things, the Sewer Easement is attached as **EXHIBIT C**.

1.4 Licensee owns the real property adjacent to the Property, consisting of approximately 1.8 acres located at 6650 Montezuma Road, San Diego, CA 92115 (APN 468-120-06) (“Licensee Property”).

1.5 Licensee and City are parties to that certain Joint Use Agreement, dated December 2, 2019, and recorded in the Official Records of the San Diego County Recorder as Document No. 2019-0569638 (“JUA”) by which the City pays Licensee for non-exclusive rights to use a certain portion of the Licensee Property for parking for the City Library, as well as for ingress and egress to park at and access the City Library from Montezuma Road (the “JUA Area”).

1.6 Licensee intends to develop the Licensee Property (which would both (i) block ingress and egress to and from the City Library via Montezuma Road; and (ii) make the JUA Area

inaccessible and unavailable for parking, as permitted by the JUA) and to upgrade the existing sewer line beneath the Sewer Easement by enlarging the existing 4" line to an 8"-10" line as per the Plan Drawing (the "Sewer Upgrade Work"). The Sewer Upgrade Work will make the North Lot inaccessible and unavailable for City Library use.

1.7 In order to mitigate the adverse impact on the City Library caused by Licensee's development of the Licensee Property and the Sewer Upgrade Work, Licensee and City desire to enter into this Agreement to provide Licensee certain limited rights to undertake the Permitted Use (defined in Section 2.35) on the License Area (defined in Section 2.24).

2. **DEFINITIONS.** The terms or words listed in this Section 2 and indicated to be defined terms or words by initial capitalization in this Agreement are used in this Agreement with the definitions provided in this Section 2.

2.1 Approval. Excluding this Agreement, all licenses, permits (including building, grading, demolition, alteration, use and special permits), approvals, consents, certificates, rulings, variances, authorizations, conditional use permits, or amendments to any of the foregoing, necessary or appropriate under any Law to commence, perform, or complete the Permitted Use on the License Area.

2.2 Business Day. Any weekday on which City is open to conduct regular City functions with City personnel.

2.3 City. Defined in the first paragraph of this Agreement.

2.4 City Parking Lots Work. Defined in Section 5.

2.5 City Parties. Collectively, City, the City Council, and all City elected officials, employees, agents, and attorneys.

2.6 City Party. Individually, City, the City Council, and each City elected official, employee, agent, or attorney.

2.7 Claim. Any claim, loss, cost, damage, expense, liability, lien, action, cause of action (whether in tort, contract, under statute, at law, in equity, or otherwise, or foreseeable or unforeseeable), charge, award, assessment, fine or penalty of any kind (including consultant and expert fees, expenses and investigation costs of whatever kind or nature, and Legal Costs) and any judgment.

2.8 County. The County of San Diego, California.

2.9 Default. Any Monetary Default or Non-Monetary Default.

2.10 Default Interest. The lesser of eight percent (8%) annually or the maximum rate allowed by Law.

2.11 Effective Date. Defined in the first paragraph of this Agreement.

2.12 Environmental Condition. Any of the following events relating to the Property and arising from the Permitted Use, any action by a Licensee Party, or any failure to act by a Licensee

Party that had a duty to act: (a) an actual or alleged violation of any Environmental Law; or (b) a Hazardous Substance Discharge.

2.13 Environmental Law. All Federal, State, local, or municipal laws, rules, orders, regulations, statutes, ordinances, codes, decrees or requirements of any Government, now in effect or enacted after the Effective Date, regulating, relating to, or imposing liability or standards of conduct concerning: (a) any Hazardous Substance; (b) occupational health or industrial hygiene (only to the extent that the occupational health or industrial hygiene laws, ordinances, or regulations relate to Hazardous Substances on, under or about the Property or relating to the Permitted Use); (c) occupational or environmental conditions on, under or about the Property or relating to the Permitted Use; (d) or the regulation or protection of the environment, including ambient air, soil, soil vapor, groundwater, surface water, or land use.

2.14 Equity Interest. Any equity or ownership interest(s) (whether stock, partnership interest, beneficial interest in a trust, membership interest, or other interest of an ownership or equity nature) in a Person.

2.15 Event of Default. The occurrence of any one or more of the following:

2.15.1 *Monetary Default*. A Monetary Default continuing for seven (7) days after Notice from the non-defaulting Party, specifying in reasonable detail the amount of money not paid, including the nature and calculation of each such amount, or the evidence of insurance not delivered;

2.15.2 *Sign Removal*. Licensee's failure to remove an unauthorized Sign in accordance with Section 6.5;

2.15.3 *Licensee Transfer*. The occurrence of a Transfer, whether voluntarily or involuntarily or by operation of Law, in violation of Section 3.3;

2.15.4 *Primary Use Interference*. Licensee's failure to eliminate the interference with the Primary Use within forty-eight (48) hours after Notice from City that the Permitted Use interferes with the Primary Use, all in accordance with Section 3.2;

2.15.5 *Non-Monetary Default*. Any Non-Monetary Default, other than those specifically addressed in Sections 2.15.2, 2.15.3, or 2.15.4, that is not cured within thirty (30) days after Notice to the Party in Default describing the Non-Monetary Default in reasonable detail. In the case of a Non-Monetary Default that cannot with reasonable diligence be cured within thirty (30) days after the date of Notice of the Non-Monetary Default to the Party in Default, the Party in Default shall not be in Default if it does all the following: (a) within thirty (30) days after the date of Notice of such Non-Monetary Default, Notify the other Party of the intention of the Party in Default to take all reasonable steps to cure such Non-Monetary Default; (b) within thirty (30) days after the date of Notice of such Non-Monetary Default, commence curing the Non-Monetary Default; and (c) complete the cure of the Non-Monetary Default within a reasonable time.

2.16 Federal. Relating to or under the authority of the federal government of the United States of America.

2.17 Government. Every governmental agency, authority, bureau, department, quasi-governmental body, or other entity or instrumentality having or claiming jurisdiction over the

Property or the Permitted Use, including the Federal, State, County, City (in City's governmental capacity) governments and their subdivisions and municipalities, including City, any planning commission, board of standards and appeals, building department, zoning board of appeals, design review board or committee, the California Coastal Commission, and all other applicable governmental agencies, authorities, and subdivisions having or claiming jurisdiction over the Property or any activities on or at the Property.

2.18 Gross Revenue. The sum of all the following: (a) the gross amount of cash paid, or to be paid; (b) the fair market value of all other estates, interests, or rights transferred or to be transferred; (c) the outstanding amount of Licensee liabilities assumed or to be assumed; (d) the value of any liability forgiveness provided or to be provided to Licensee; or (e) in the case of a Transfer without any of the previously described forms of consideration, the fair market value of the estate, interest, or right in the property transferred. Any fair market value determination shall be as of the date of the subject Transfer.

2.19 Hazardous Substance. Any flammable substance, explosive, radioactive material, asbestos, asbestos-containing material, polychlorinated biphenyl, chemical known to the State to cause cancer or reproductive toxicity, pollutant, contaminant, hazardous waste, medical waste, toxic substance or related material, petroleum, petroleum product or any "hazardous" or "toxic" material, substance, or waste defined by those or similar terms or regulated as such under any Law, any matter, waste, or substance subject to any Law regulating, relating to, or imposing obligations, liability or standards of conduct concerning protection of human health, plant life, animal life, natural resources, property, or the enjoyment of life or property free from the presence in the environment of any solid, liquid, gas, odor, or any form of energy, from whatever source.

2.20 Hazardous Substance Discharge. Any deposit, discharge, generation, release, or spill of a Hazardous Substance occurring at, on, under, into, or from the Property, or during transportation of any Hazardous Substance to or from the Property, or arising at any time from activities conducted at, on, under, or from the Property, whether or not caused by a Party.

2.21 Indemnify. Indemnify, defend, and hold harmless the specified Person(s) from and against the Claim (alleged or otherwise), including Legal Costs and other costs incurred in enforcing the Party's indemnity obligation(s) relating to the Claim.

2.22 Law. Every law, ordinance, requirement, order, proclamation, directive, rule, or regulation of any Government applicable to a Party, the Property, or the Permitted Use, or otherwise relating to a Party, this Agreement, the Permitted Use, or any Party's rights, obligations, or remedies under this Agreement, whether in force on the Effective Date or passed, enacted, modified, amended, or imposed at some later time, subject in all cases, however, to any applicable waiver, variance, or exemption.

2.23 Legal Costs. In reference to any Person, all reasonable costs and expenses such Person incurs in any legal proceeding (or other matter for which such Person is entitled to be reimbursed for its Legal Costs), including reasonable attorneys' fees, court costs and expenses, and reasonable consultant and expert witness fees and expenses.

2.24 License Area. During the Sewer Upgrade Work, the License Area shall be limited to the North Lot. During the City Parking Lots Work, which can only occur after the Sewer Upgrade Work is complete, the License Area will expand to be the City Parking Lots.

2.25 Licensee. Defined in the first paragraph of this Agreement.

2.26 Licensee Parties. Collectively, Licensee, its directors, officers, members, partners, employees, agents, contractors, attorneys, and all other Persons whom Licensee authorizes or allows to enter the License Area.

2.27 Licensee Party. Individually, Licensee, its directors, officers, members, partners, employees, agents, attorneys, or other Person whom Licensee authorizes or allows to enter the License Area.

2.28 Mayor. The Mayor of City or his or her designee or successor in function.

2.29 Monetary Default. Any failure by a Party to pay, deposit, or provide, when and as this Agreement requires, any amount of money or evidence of insurance coverage, whether to or with a Party or a Third Person.

2.30 Non-Monetary Default. The occurrence of any of the following events, except to the extent constituting a Monetary Default: (a) the failure of a Party to perform one of its obligations under this Agreement; (b) the failure of a Party to comply with a material restriction or prohibition in this Agreement; or (c) any other event or circumstance that, with passage of time or giving of Notice, or both, would constitute a breach of this Agreement.

2.31 Notice. Any consent, demand, designation, election, notice, or request relating to this Agreement. All Notices must be in writing.

2.32 Notify. To give a Notice.

2.33 Parties. Collectively, City and Licensee.

2.34 Party. Individually, either City or Licensee, as applicable.

2.35 Permitted Use. The Sewer Upgrade Work and the City Parking Lots Work.

2.36 Person. Any association, corporation, Government, individual, joint venture, joint-stock company, limited liability company, partnership, trust, unincorporated organization, or other entity of any kind.

2.37 Primary Use. Defined in Section 3.2.

2.38 Property. That certain real property owned by City located at 6600 Montezuma Road, San Diego, CA 92115, commonly known as APN 468-120-07, in the City of San Diego specifically described in **EXHIBIT A** and generally shown in **EXHIBIT B**.

2.39 SDMC. Defined in Section 3.6.

2.40 Sewer Upgrade Work. Defined in Section 1.6.

2.41 Sign. Defined in Section 6.5.

2.42 State. The State of California.

2.43 Term. Defined in Section 15.

2.44 Termination Date. Defined in Section 15.

2.45 Third Person. Any Person that is not a City Party, a Licensee Party, or an affiliate of a Party.

2.46 Transfer. Any of the following events, whether occurring by operation of law, voluntarily or involuntarily, or directly or indirectly: (a) any assignment, conveyance, grant, hypothecation, mortgage, pledge, sale, license, or other transfer, whether direct or indirect, of all or any part of Licensee's legal, beneficial, or equitable interest in this Agreement; (b) any conversion, exchange, issuance, modification, reallocation, sale, or other transfer of any direct or indirect Equity Interest(s) in Licensee by the owner(s) of such Equity Interest(s); (c) any transaction described in clause "(b)" affecting any Equity Interest(s) or any owner of Equity Interest(s) (or in any other direct or indirect owner at any higher tier of ownership) through any manner or means whatsoever; or (d) any transaction that is in substance equivalent to any of the transactions described in clauses "(a)" through "(c)" of this Section 2.46. A transaction affecting Equity Interests, as referred to in clauses "(b)" through "(d)" of this Section 2.46 shall be deemed a Transfer by Licensee even though Licensee is not technically the transferor. A "Transfer" shall not, however, include any transaction (provided that the other Party receives Notice of such transaction at least fifteen (15) days before the transaction is final) relating to any Equity Interest: (a) that constitutes a mere change in form of ownership with no material change in beneficial ownership and constitutes a tax-free transaction under federal income tax law and the State real estate transfer tax; or (b) to any Person that, as of the Effective Date, holds an Equity Interest in, or is under common control with, the Person whose Equity Interest is being transferred.

2.47 Unavoidable Delay. A delay in either Party performing any obligation under this Agreement arising from or on account of any cause whatsoever beyond the Party's reasonable control, including strike, labor trouble or other union activity, casualty, war, act of terrorism, riot, litigation, Government action, regional natural disaster, pandemic, or inability to obtain materials. Unavoidable Delay shall not include delay caused by a Party's financial condition, illiquidity, or insolvency.

3. LICENSE.

3.1 License Area. Subject to the terms, conditions, and agreements of this Agreement, as of the Effective Date, City licenses, permits, and authorizes Licensee to use the License Area on a non-exclusive basis for the Permitted Use.

3.2 Property's Primary Use. The primary use of the Property is to operate and maintain the City Library ("**Primary Use**"). The Primary Use is superior to any rights provided under this Agreement. The Permitted Use may not interfere with the Primary Use. Throughout the Term, subject to the terms and conditions of this Agreement, the License Area shall have the secondary purpose of accommodating the Permitted Use to the extent the Permitted Use does not interfere with the Primary Use, including any disruption of safe access to City facilities or adverse impact on the cost of maintaining City facilities. If City determines that the Permitted Use interferes with the Primary Use, City shall Notify Licensee and Licensee shall have forty-eight (48) hours to eliminate the interference with the Primary Use.

3.3 Personal Rights; No Transfers. The licenses, permits and authorizations provided by this Agreement are personal to Licensee. Licensee shall not have any right to make or allow any Transfer without the prior written consent of City, which may be given or withheld in the City's sole and absolute discretion. Licensee acknowledges and agrees that, under the circumstances that this Agreement is entered into by City and Licensee and the public nature of the Property, the restrictions in this Agreement on Transfers are reasonable.

3.4 No Limitation on Other City Use. Nothing contained in this Agreement is intended to limit, restrict, or prohibit City from entering into future agreements with other Persons regarding use of the Property, as long as such other uses do not materially interfere with the Permitted Use on the License Area.

3.5 No Property Estate or Interest Conveyed. Notwithstanding any provision of this Agreement to the contrary, City and Licensee do not intend to convey any estate, easement, or irrevocable interest in real or personal property between them under this Agreement. Nothing in this Agreement shall be construed or interpreted as a conveyance of any estate, easement, or irrevocable interest in any real or personal property. If this Agreement or any provision of this Agreement is finally (after all appeals) construed or interpreted by a court of competent jurisdiction as conveying an estate, easement, or irrevocable interest in real or personal property between City and Licensee, then the provision(s) of this Agreement interpreted as conveying any estate, easement, or irrevocable interest in real or personal property between City and Licensee shall automatically be null and void, without further action by or Notice to City or Licensee.

3.6 Noise. Licensee shall not use or permit the use of the License Area in any manner that creates or maintains any noise or sound violating San Diego Municipal Code ("SDMC") Chapter 5, Article 9.5.

3.7 Nuisance. Licensee shall not create or allow a nuisance, as defined in State Civil Code section 3479, or a violation of Law on the License Area.

4. ACCEPTANCE OF PROPERTY IN AS-IS CONDITION. LICENSEE ACCEPTS ALL PHYSICAL CONDITIONS OF THE PROPERTY, AS OF THE EFFECTIVE DATE, AND RELEASES CITY FROM ALL LIABILITY WHATSOEVER FOR ALL KNOWN OR UNKNOWN CONDITIONS OF THE PROPERTY. LICENSEE SHALL ENTER THE PROPERTY FOR THE PERMITTED USE UNDER THIS AGREEMENT, IN THE PROPERTY'S "AS IS," "WHERE IS" AND "SUBJECT TO ALL FAULTS" CONDITION, AS OF THE EFFECTIVE DATE. LICENSEE ACKNOWLEDGES AND AGREES THAT IT IS RELYING SOLELY UPON ITS OWN KNOWLEDGE OR INVESTIGATION OF THE PROPERTY, AS IT DEEMS APPROPRIATE. LICENSEE IS NOT RELYING ON ANY STATEMENT OR REPRESENTATION BY ANY CITY PARTY RELATING TO THE CONDITION OF THE PROPERTY. WITHOUT LIMITING THE FOREGOING PROVISIONS OF THIS SECTION 4, CITY MAKES NO REPRESENTATION OR WARRANTY AS TO THE PHYSICAL CONDITION OF THE PROPERTY OR WHETHER THE PROPERTY PRESENTLY COMPLIES WITH ANY LAW. WITHOUT LIMITING THE FOREGOING PROVISIONS OF THIS SECTION 4, LICENSEE, ON BEHALF OF ITSELF AND ITS SUCCESSORS AND ASSIGNS, WAIVES AND RELEASES CITY AND ITS SUCCESSORS AND ASSIGNS FROM ALL COSTS OR EXPENSES WHATSOEVER (INCLUDING LEGAL COSTS), WHETHER DIRECT OR INDIRECT, KNOWN OR UNKNOWN, FORESEEN OR UNFORESEEN, ARISING FROM OR RELATING TO THE PHYSICAL CONDITION OF THE PROPERTY OR COMPLIANCE OF THE PROPERTY WITH ANY LAW APPLICABLE TO

THE PROPERTY. LICENSEE EXPRESSLY WAIVES ALL RIGHTS OR BENEFITS AVAILABLE TO IT WITH RESPECT TO THE RELEASES CONTAINED IN THIS SECTION 4 UNDER ANY PROVISION OF APPLICABLE LAW PROVIDING THAT A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS THAT THE CREDITOR OR RELEASING PARTY DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE AND THAT, IF KNOWN BY HIM OR HER, WOULD HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR OR RELEASED PARTY, INCLUDING STATE CIVIL CODE SECTION 1542. THE PROVISIONS OF THIS SECTION 4 SHALL SURVIVE THE TERMINATION DATE.

5. LICENSE CONSIDERATION. In lieu of a fee, Licensee shall re-seal and re-stripe the City Parking Lots without changing the overall configuration or number of parking spaces (the "City Parking Lots Work"). Licensee shall submit its plan and budget for the City Parking Lots Work as soon as practicable but by no later than sixty (60) days before the commencement of such work. Licensee shall not commence the City Parking Lots Work until after (i) the JUA Area is re-opened for City Library use; and (ii) Licensee's Sewer Upgrade Work is complete, and the North Lot is re-opened for City Library use. Upon completion of the City Parking Lots Work, Licensee shall provide Notice to City, which, within thirty (30) days, will inspect such work and if, in City's sole and absolute discretion, City is satisfied, will accept the City Parking Lots Work. City's written acceptance of the City Parking Lots Work will serve to immediately terminate this Agreement.

6. PERMITTED USE.

6.1 Sewer Upgrade Work and City Parking Lots Work. Licensee shall not commence the Sewer Upgrade Work until the JUA Area is re-opened for City Library use. Subject to the foregoing sentence and Section 6.2, Licensee shall provide at least thirty (30) days' Notice to City of commencement of the Sewer Upgrade Work. Upon completion of the Sewer Upgrade Work, Licensee shall commence the City Parking Lots Work subject and pursuant to the terms and conditions in Section 5.

6.2 Approvals. Licensee shall not undertake any Permitted Use on the License Area without first obtaining all necessary Approvals for the Permitted Use. In obtaining each necessary Approval for the Permitted Use on the License Area, Licensee shall inform the applicable Government (except City) in writing that the Property is City-owned. Licensee shall promptly deliver to City documentary evidence of all Approvals obtained by Licensee regarding the Permitted Use.

6.3 Protection Against Claims or Liens. IF A CLAIM OR LIEN IS RECORDED OR ASSERTED AGAINST THE PROPERTY OR THE CITY FOR MATERIAL OR EQUIPMENT SUPPLIED TO OR LABOR OR SERVICES PERFORMED, DIRECTLY OR INDIRECTLY, FOR LICENSEE OR A CONTRACTOR OF LICENSEE RELATING TO WORK ON THE PROPERTY, LICENSEE SHALL SATISFY AND DISCHARGE SUCH CLAIM OR LIEN, AT THE SOLE COST AND EXPENSE OF LICENSEE, WITHIN TEN (10) DAYS FOLLOWING NOTICE OF THE EXISTENCE OR ASSERTION OF SUCH CLAIM OR LIEN. CITY SHALL NOT BE LIABLE FOR ANY SERVICES, LABOR, MATERIAL, OR EQUIPMENT FURNISHED OR TO BE FURNISHED TO LICENSEE OR LICENSEE'S CONTRACTOR(S) UPON CREDIT AND NO MECHANIC'S OR OTHER LIEN FOR ANY SERVICES, LABOR, MATERIAL, OR EQUIPMENT SHALL ATTACH TO OR AFFECT THE PROPERTY. NOTHING IN THIS AGREEMENT SHALL BE DEEMED OR CONSTRUED IN ANY WAY

TO CONSTITUTE CITY'S CONSENT OR REQUEST, EXPRESS OR IMPLIED, BY INFERENCE OR OTHERWISE, TO ANY CONTRACTOR, SUBCONTRACTOR, PROFESSIONAL, LABORER, EQUIPMENT, OR MATERIAL SUPPLIER FOR THE PERFORMANCE OF ANY SERVICE OR LABOR OR THE FURNISHING OF ANY MATERIAL OR EQUIPMENT FOR THE BENEFIT OF CITY OR THE PROPERTY, NOR AS GIVING LICENSEE ANY RIGHT, POWER OR AUTHORITY TO CONTRACT FOR, OR PERMIT THE RENDERING OF, ANY SERVICES OR LABOR, OR THE FURNISHING OF ANY MATERIAL OR EQUIPMENT THAT WOULD GIVE RISE TO THE FILING OF ANY CLAIM OR LIEN AGAINST CITY OR THE PROPERTY.

6.4 No Liens Against Public Property. LICENSEE ACKNOWLEDGES AND AGREES THAT ON THE EFFECTIVE DATE THE PROPERTY IS OWNED BY CITY, WHICH IS A PUBLIC ENTITY, AND THE PROPERTY IS NOT SUBJECT TO THE IMPOSITION OF MECHANIC'S LIENS OR ANY OTHER LIENS IN FAVOR OF PROVIDERS OF SERVICES, LABOR, MATERIAL, OR EQUIPMENT ON OR TO THE PROPERTY. LICENSEE FURTHER AGREES TO INFORM EACH PROVIDER OF SERVICES, LABOR, MATERIAL, OR EQUIPMENT ON OR TO THE PROPERTY HIRED BY OR FOR THE BENEFIT OF ONE OR MORE LICENSEE PARTIES OF SUCH FACT AND THAT CITY AND THE PROPERTY ARE NOT RESPONSIBLE FOR PAYMENT OF ANY CLAIMS BY ANY SUCH PROVIDERS OF SERVICES, LABOR, MATERIAL, OR EQUIPMENT.

6.5 Signs. Licensee shall not place any banner, pennant, flag, poster, sign, decoration, marquee, awning, or similar device or advertising (each, a "Sign") on the License Area without City's prior written consent, in each instance, which consent may be given or withheld in City's sole and absolute discretion. All Signs on the License Area will be maintained by Licensee in good, clean, and operating condition during the Term. Licensee will remove all Signs placed by Licensee from the License Area on or before the Termination Date and repair all damage caused by placement, installation, or removal of Signs, all at Licensee's sole cost and expense. Licensee shall comply with all Laws requiring the posting of Signs on the License Area. If any unauthorized Sign is found on the License Area, Licensee shall remove the Sign at Licensee's sole cost and expense within twenty-four (24) hours after Notice from City requesting the removal. If Licensee does not remove an unauthorized Sign within twenty-four (24) hours after Notice from City requesting the removal, City may enter the License Area and remove the Sign at Licensee's sole cost and expense. If City performs work required of Licensee under this Section 6.5, Licensee shall reimburse City for all costs and expenses reasonably incurred by City in performing such work (including the costs of City's staff time, administrative overhead, and Legal Costs), within thirty (30) days after Notice to Licensee of such costs. All amounts reimbursable to City by Licensee under this Section 6.5 that are not paid within thirty (30) days after Notice to Licensee of the amount shall accrue Default Interest until paid.

6.6 Deliveries to City. If requested by City, Licensee shall provide City with a copy of all reports, analyses, findings, and conclusions resulting from the Permitted Use, which may be reasonably redacted for confidentiality purposes.

6.7 Costs. Licensee shall pay all costs and expenses related to the Permitted Use.

6.8 Security and Safety. Licensee shall be solely responsible for the security and safety of the License Area when conducting the Permitted Use thereon. Licensee shall be responsible for the cleanup and securing of the License Area disturbed by Licensee, as appropriate, immediately

following each day's work to ensure the daily security and safety of the License Area. In conducting the Permitted Use, Licensee shall comply with all Laws, at Licensee's sole cost and expense, with respect to maintaining the License Area in a safe and secure manner during the Term.

6.9 City Work. City reserves the right to perform work on the License Area at any time. If City intends to perform work on the License Area, City shall give Licensee at least forty-eight (48) hours' Notice prior to commencing the work (except in the event of an emergency, in which case, no prior Notice is required). Licensee shall comply with all safety instructions issued by City to ensure the safety of City personnel or contractors performing work on the License Area.

6.10 Inspection. City may, at any time, for any reason or no reason, without any obligation to do so, enter the License Area for the purposes of inspecting the License Area and the Permitted Use conducted on the License Area for compliance with this Agreement. Licensee shall make a Licensee representative available to be present at any City inspection under this Section 6.10 on, at least, 48 hours' advance Notice from City; provided, however, the presence of a Licensee representative is not required for City to exercise its inspection rights under this Section 6.10.

6.11 Utilities. Licensee shall order, obtain, install, and pay for all utilities, including installation and service charges, required or desired for the Permitted Use. Utilities shall be temporary and constructed and located in accordance with plans approved by City, in City's sole and absolute discretion, before any utility construction or installation commences.

6.12 Superior Interests. This Agreement is subject to all liens, encumbrances, covenants, conditions, restrictions, reservations, contracts, leases, licenses, easements, or rights-of-way pertaining to the Property existing as of the Effective Date, whether or not of record. Licensee shall obtain all licenses, permits, or agreements required from Third Persons holding a superior interest to allow the Permitted Use on the License Area in compliance with all such superior interests. If the Permitted Use is or becomes inconsistent or incompatible with a preexisting, superior interest, Licensee shall take all action and pay all costs and expenses necessary to remove such inconsistency or incompatibility to the satisfaction of the holder of the superior interest.

6.13 Vehicular Traffic. All vehicular traffic shall be confined to concrete, asphalt or decomposed aggregate surfaces unless otherwise approved in writing by City, in City's sole and absolute discretion, prior to the commencement of the Permitted Use.

6.14 Construction Limitation. Licensee shall not perform any construction on or related to the License Area that is not restoration, repair, or maintenance required to be performed by Licensee under this Agreement.

6.15 Contractors. Licensee shall provide City with a list of all contractors and subcontractors that will perform any part of the Permitted Use, including name, address, email, fax, and phone number. All work requiring a licensed contractor under the State Contractors' State License Law (State Business & Professions Code sections 7000-7191) shall be done by contractors licensed by the State.

6.16 Unauthorized Use Charge. Licensee shall pay City one hundred (100%) of the Gross Revenue, without any deduction, credit, or set-off, from any use of the License Area that is not a Permitted Use within thirty (30) days after Licensee receives such revenue. Nothing in this

Section 6.16 or City's acceptance of any payment under this Section 6.16 is intended to authorize any use of the License Area that is not a Permitted Use, waive Licensee's Default for conducting or allowing such use, or waive any City right or remedy under this Agreement.

7. LICENSEE INSURANCE. Licensee shall maintain, to protect the City Parties against all insurable Claims arising from or relating to this Agreement, the License Area, or the Permitted Use, at the sole cost and expense of Licensee, all the insurance coverage required in **EXHIBIT D** attached to this Agreement.

8. WASTE OR DAMAGE. Licensee shall immediately Notify City of any waste, casualty, or damage to the License Area or other areas of the Property of which Licensee becomes aware. Licensee shall not commit, or allow to be committed, any waste, casualty, or damage to property or injury to person on or around the License Area or other parts of the Property. If waste, casualty, or damage to the Property arises from the Permitted Use, action by a Licensee Party, or failure to act by a Licensee Party that had a duty to act, at City's election, in City's sole and absolute discretion, Licensee shall make, or cause to be made, full repair of the waste, casualty, or damage and restore the Property to its condition existing immediately prior to the waste, casualty, or damage. Licensee shall commence preliminary steps toward restoration of the Property as soon as practicable, but no later than thirty (30) days after the date the waste, casualty, or damage occurs. Licensee shall complete all required repairs or restoration within ninety (90) days after the date the waste, casualty, or damage occurs. Licensee must obtain all Approvals required for repair or restoration of all waste, casualty, or damage to the Property. Following the occurrence of any casualty that materially restricts use of the License Area or access to the License Area for the Permitted Use for more than thirty (30) days, City or Licensee may terminate this Agreement by seven (7) days' Notice to the other Party. This Section 8 shall survive the Termination Date.

9. ENVIRONMENTAL CONDITIONS. Licensee shall not cause or permit any Environmental Condition. If Licensee discovers or becomes aware of an Environmental Condition, Licensee shall Notify City of such Environmental Condition as soon as possible, but in all cases within twenty-four (24) hours following the Licensee becoming aware of such Environmental Condition.

9.1 Remediation. If an Environmental Condition occurs, Licensee shall remediate the Environmental Condition in accordance with Law to allow all uses of the Property permitted by Law immediately before the Environmental Condition is discovered, at Licensee's sole cost and expense. If Licensee knows or has reasonable cause to believe that an Environmental Condition is an imminent danger to public health and safety, Licensee shall take all actions necessary to alleviate the imminent danger, at Licensee's sole cost and expense.

9.2 Removal. If a Licensee Party stores, utilizes, generates, or otherwise brings Hazardous Substances onto the Property in accordance with Law, Licensee shall remove all such Hazardous Substances from the Property prior to the Termination Date and provide City with documentation demonstrating the legal removal and disposal of the Hazardous Substances. Licensee shall be responsible for all costs incurred by City to remove or dispose of any Hazardous Substances not removed from the Property by Licensee in accordance with this Section 9.2.

9.3 Reports. Licensee shall deliver a written report describing the circumstances of each Environmental Condition in reasonable detail to City within three (3) days after Notifying City of the Environmental Condition. Licensee shall also submit all required reports relating to the Environmental Condition to other Governments as required by Law.

9.4 Environmental Assessment. Upon reasonable cause to believe that an Environmental Condition has occurred, City may cause an environmental assessment of the Property to be performed by a professional environmental consultant registered with the State as a Professional Engineer, Certified Engineering Geologist, or Registered Civil Engineer. The environmental assessment shall be performed at Licensee's sole cost and expense. Licensee shall reimburse City for all costs and expenses reasonably incurred by City in performing the environmental assessment within fifteen (15) days after Notice to Licensee of the amount of such costs and expenses. Any amount reimbursable to City by Licensee under this Section 9.4 that is not paid within fifteen (15) days after Notice to Licensee of such amount, shall accrue Default Interest until paid.

10. COMPLIANCE WITH LAW. The Permitted Use shall comply with all Laws, at Licensee's sole cost and expense. Licensee shall comply with all notices, orders, directives, or the like issued by City or any other Government under the authority of current or future Law.

11. COMPLIANCE WITH CITY STANDARD CONTRACT PROVISIONS. In entering the License Area or performing the Permitted Use, all under this Agreement, Licensee shall comply with all City standard contract provisions set forth in **EXHIBIT E** to this Agreement.

12. INDEMNIFICATION.

12.1 Licensee Indemnity Obligations. In addition to Licensee's obligations to Indemnify the City Parties under other provisions of this Agreement, Licensee shall Indemnify the City Parties against all Claims arising from: (a) Licensee's use of the License Area; (b) this Agreement; (c) personal injury (including death) or property damage (to property of Licensee or any other Person) occurring on the License Area or adjoining real property; (d) personal injury (including death) or property damage resulting from Licensee's use of the License Area; (e) a wrongful intentional act or negligence of one or more of the Licensee Parties; (f) strict liability relating to Licensee's use of the License Area; (g) all applications for Approvals made by or on behalf of one or more Licensee Parties; (h) all agreements that one or more Licensee Parties makes with a Third Person regarding this Agreement or the License Area; (i) services, labor, material, or equipment supplied to, for, on behalf of, or at the request of one or more Licensee Parties; (j) a workers' compensation claim by one or more employees or contractors of one or more Licensee Parties; or (k) an Environmental Condition occurring on or after the Effective Date. Notwithstanding anything to the contrary in this Agreement, Licensee's obligations to Indemnify the City Parties excludes Claims arising solely from the established active negligence or willful misconduct of a City Party.

12.2 Independence of Insurance and Indemnity Obligations. Licensee's obligations to Indemnify the City Parties under this Agreement shall not be construed or interpreted as in any way restricting, limiting, or modifying Licensee's insurance or other obligations under this Agreement. Licensee's obligations to Indemnify the City Parties under this Agreement are independent of Licensee's insurance and other obligations under this Agreement. Licensee's compliance with its insurance obligations and other obligations under this Agreement shall not in any way restrict, limit, or modify Licensee's obligations to Indemnify the City Parties under this Agreement and are independent of Licensee's obligations to Indemnify the City Parties and other obligations under this Agreement.

12.3 Survival of Indemnification Obligations. Licensee's obligations to Indemnify the City Parties under this Agreement shall survive the Termination Date, until all actual or prospective Claims subject to Licensee's obligations to Indemnify the City Parties under this

Agreement are fully, finally, absolutely, and completely barred by applicable statutes of limitations.

12.4 Indemnification Procedures. Wherever this Agreement requires Licensee to Indemnify the City Parties:

12.4.1 *Notice.* The affected City Parties shall Notify Licensee of the Claim within a reasonable time.

12.4.2 *Selection of Counsel.* Licensee shall select counsel reasonably acceptable to City's City Council. Even though Licensee shall defend the Claim, the affected City Parties may, at their respective options, engage separate legal counsel, at Licensee's expense, to advise them regarding the Claim and their defense. The affected City Parties' separate legal counsel(s) may attend all proceedings and meetings. Licensee's legal counsel shall actively consult with the City Parties' separate legal counsel, subject to applicable conflict of interest and privileged communication limitations.

12.4.3 *Cooperation.* The affected City Parties shall reasonably cooperate with Licensee's defense of the City Parties.

12.4.4 *Settlement.* Licensee may only settle a Claim with the prior written consent of the affected City Parties, in their respective sole and absolute discretion.

12.5 Immediate Duty to Defend. The duty to defend that is within Licensee's obligations to Indemnify the City Parties under this Agreement includes Claims for which the City Parties may be liable without fault or strictly liable and applies regardless of whether the issues of negligence, liability, fault, default, or other obligation on the part of Licensee or the City Parties have been determined. The duty to defend applies immediately, regardless of whether the City Parties have paid any sums or incurred any detriment arising out of or relating (directly or indirectly) to any Claims. It is the express intention of the Parties that the City Parties be entitled to obtain summary adjudication or summary judgment regarding Licensee's duty to defend the City Parties at any stage of a Claim within the scope of Licensee's obligations to Indemnify the City Parties under this Agreement.

12.6 Savings Provision. Notwithstanding anything in this Agreement to the contrary, if the extent of Licensee's obligation to Indemnify the City Parties under this Agreement exceeds the indemnity obligation allowed by applicable Law, Licensee's obligation to Indemnify the City Parties shall be reduced to the extent required to comply with applicable Law.

13. TAXES; POSSESSORY INTEREST TAX. Licensee shall pay, before delinquency, all taxes, assessments, and fees assessed or levied upon Licensee, this Agreement, the Permitted Use, or the License Area. Licensee acknowledges and agrees that this Agreement may create a possessory interest in the Property subject to property taxation and that Licensee may be subject to payment of property taxes levied on such interest. Any such possessory interest tax imposed shall be solely a tax liability of Licensee and shall be paid before delinquency by Licensee. In addition, Licensee shall pay before delinquency all personal property taxes becoming due for equipment, fixtures, inventory, or other personal property of Licensee or any other Licensee Party installed, maintained, or present at or on the License Area. Licensee acknowledges and agrees that

it shall bear all responsibility, liability, costs, and expenses connected in any way with any tax consequences experienced by Licensee related to this Agreement or the Permitted Use.

14. END OF TERM. Before the Termination Date, Licensee shall remove or cause the removal of all the personal property of the Licensee Parties from the License Area and place the License Area in a condition as close as possible to the condition of the License Area before the Effective Date. Without limiting the obligation of Licensee to remove all the personal property of the Licensee Parties from the License Area before the Termination Date, Licensee agrees that City may dispose of all personal property on the License Area after the Termination Date, at Licensee's sole cost and expense.

15. TERMINATION DATE. The duration of this Agreement ("Term") shall begin on the Effective Date and terminate upon the earliest to occur of the following events ("Termination Date"):

15.1 Licensee Notice. The seventh (7th) day after the date Licensee both gives City Notice of termination of this Agreement and performs all of Licensee's obligations under Section 14;

15.2 City Notice. The seventh (7th) day after the date City gives Licensee Notice of termination of this Agreement;

15.3 Completion and City Acceptance of City Parking Lots Work. Termination of this Agreement under Section 5;

15.4 Expiration. 12:00 a.m. Pacific Time on the day after the third (3rd) anniversary of the Effective Date;

15.5 Eminent Domain. Termination of this Agreement under Section 22;

15.6 Event of Default. Following the occurrence of an Event of Default, City giving Licensee Notice of termination of this Agreement;

15.7 Casualty. Termination of this Agreement under Section 8; or

15.8 Breach of Warranty. City termination of this Agreement under Section 30.

16. HOLDOVER. Any continued use of the License Area by Licensee or receipt or acceptance of the City Parking Lots Work by City after the Termination Date shall not renew or extend the Term or this Agreement and all terms and conditions of this Agreement shall apply to such use except that City may terminate this Agreement for any reason or no reason on seven (7) days' Notice to Licensee.

17. CITY CURE RIGHT. If Licensee fails to take any action this Agreement requires of Licensee, without waiving or releasing Licensee from any obligation, Default, or Event of Default and without waiving City's right to take such action as this Agreement may permit as a result of a Default or Event of Default, City may (but need not) take such action. Licensee shall reimburse City for all reasonable costs and expenses (including the costs of City staff time, administrative overhead, and Legal Costs) incurred by City in exercising its cure rights under this Section 17 within thirty (30) days after Notice to Licensee of such costs. All amounts reimbursable to City by Licensee under this Section 17 that are not paid within thirty (30) days after Notice to Licensee of

the amount shall accrue Default Interest until paid. Nothing in this Section 17 is intended to modify or restrict any other cure right provided to City in this Agreement.

18. REMEDIES. After the occurrence of an Event of Default by the other Party, the non-defaulting Party shall be entitled to take any or all action authorized by this Agreement after the occurrence of an Event of Default by the other Party, including legal proceedings to enforce any or all contractual rights or remedies, or pursue any or all other remedies or damages relating to such Event of Default available to the non-defaulting Party at law or in equity.

19. LEGAL ACTIONS. Either Party may institute legal action, at law or in equity, to enforce or interpret the rights or obligations of the Parties under this Agreement or recover damages.

20. CUMULATIVE RIGHTS AND REMEDIES. The rights and remedies of the Parties under this Agreement are cumulative with all other rights or remedies of the Parties under this Agreement, at law, or in equity. The exercise by either Party of one or more of such rights or remedies shall not preclude the exercise by it, at the same or a different time, of any other right or remedy for the same Default or Event of Default by the other Party or the same right or remedy for any other Default or Event of Default by the other Party.

21. CITY'S RESERVATION OF RIGHTS.

21.1 Government Action. By entering into this Agreement, neither City nor the City Council is obligating itself or any other Government regarding any discretionary action relating to the development, occupancy, use, or maintenance of the License Area, including re-zonings, variances, environmental clearances, or any Approval required to conduct the Permitted Use.

21.2 Resources. City reserves all right, title, and interest in all natural resources relating to the Property, including subsurface natural gas, oil, minerals, and water, on or within the Property.

22. EMINENT DOMAIN. If all or part of the License Area or any other part of the Property is taken through eminent domain proceedings or under threat of the exercise of the power of eminent domain by any Government or utility with the power of eminent domain, City may terminate this Agreement immediately by Notice to Licensee. City may transfer its title or interest in the Property in lieu of condemnation to any Person entitled to exercise the power of eminent domain over the Property. City's exercise of any right or power under this Agreement shall not be interpreted as an exercise of the power of eminent domain and shall not impose any liability upon City for inverse condemnation.

23. NO DISCRIMINATION OR SEGREGATION. Licensee covenants by and for itself, himself or herself, its, his or her heirs, executors, administrators, and assigns, and all Persons claiming under or through it, him or her, that neither Licensee nor any Person claiming under or through Licensee shall establish or allow any discrimination against or segregation of any Person or group of Persons on account of race, color, religion, gender, gender expression, gender identity, disability, sexual orientation, marital status, national origin, ancestry, familial status, or source of income in the use of the License Area.

24. NOTICES. All Notices submitted by a Party to the other Party under or as required by this Agreement shall be sent by messenger for immediate personal delivery, nationally recognized overnight (one Business Day) delivery service (i.e., United Parcel Service, Federal Express, etc.),

registered or certified first-class mail, postage prepaid, return receipt requested through the United States Postal Service, or by e-mail, to the address of the recipient Party designated below in this Section 24. Notices may be sent in the same manner to such other addresses as either Party may from time to time designate by Notice in accordance with this Section 24. Notice shall be considered received by the addressee, regardless of whether or when any return receipt is received by the sender or the date set forth on such return receipt, on the day the Notice is sent by messenger for immediate personal delivery, one (1) Business Day after delivery to a nationally recognized overnight delivery service, three (3) days after the Notice is deposited with the United States Postal Service in accordance with this Section 24, or on a Business Day sent by e-mail, if sent before 4:00 p.m. Pacific Time, otherwise on the next Business Day. Any attorney representing a Party may give any Notice on behalf of such Party. The Notice addresses for the Parties, as of the Effective Date, are as follows:

To City:	City of San Diego Economic Development Department 1200 Third Avenue, 14 th Floor San Diego, CA 92101 Attn: Christina Bibler, Director
With Copy To:	San Diego City Attorney's Office 1200 Third Avenue, Suite 1620 San Diego, CA 92101 Attn: Brian Byun, Deputy City Attorney
To Licensee:	52 Blue Falcon, LLC Attn: Erich Aragon 8348 Center Drive, Suite B La Mesa, CA 91942 (619) 269-1126 aragon@strategy-builders.com

25. TIME PERIOD CALCULATION. Unless otherwise specified, all references to time periods in this Agreement measured in days shall be to consecutive calendar days, all references to time periods in this Agreement measured in months shall be to consecutive calendar months, and all references to time periods in this Agreement measured in years shall be to consecutive calendar years. Any reference to Business Days in this Agreement shall mean consecutive Business Days.

26. INTERPRETATION PRINCIPLES. No inference in favor of or against any Party shall be drawn from the fact that such Party drafted any part of this Agreement. The Parties participated substantially in the negotiation, drafting, and revision of this Agreement, with advice from legal and other counsel and advisers of their own selection. A word, term, or phrase defined in the singular in this Agreement may be used in the plural, and vice versa, all in accordance with ordinary principles of English grammar, which shall govern all language in this Agreement. The words "include" and "including" in this Agreement shall be construed to be followed by the words: "without limitation." Each collective noun in this Agreement shall be interpreted as if followed by the words "(or any part of it)," except where the context clearly requires otherwise. Every reference to a document, including this Agreement, refers to such document, as modified from time to time (excepting any modification violating this Agreement), and includes all exhibits,

schedules, addenda, and riders to such document. The word "or" in this Agreement includes the word "and," except where the context clearly requires otherwise. Every reference to a law, statute, regulation, order, form, or similar Government requirement refers to each such requirement as amended, modified, renumbered, superseded, or succeeded, from time to time.

27. GOVERNING LAW. The procedural and substantive laws of the State shall govern the interpretation and enforcement of this Agreement, without application of conflicts of laws principles or statutes. The Parties acknowledge and agree that this Agreement is entered into, is to be fully performed in and relates to real property located in the County. All legal actions arising from this Agreement shall be filed in the Superior Court of the State in and for the County or in the United States District Court with jurisdiction in the County.

28. PRIOR AGREEMENT TERMINATION. As of the Effective Date, all leases, right-of-entry permits, use and occupancy permits, or other agreements between City and Licensee concerning the Permitted Use on the Property, other than this Agreement, are terminated, except as to any rents, fees, rights, or remedies accrued to either Party under those agreements prior to the Effective Date.

29. RELATIONSHIP OF PARTIES. The Parties each intend and agree that City and Licensee are independent contracting entities and do not intend by this Agreement to create any partnership, joint venture, or similar business arrangement, relationship, or association between them.

30. WARRANTY AGAINST PAYMENT OF CONSIDERATION FOR AGREEMENT. Licensee represents and warrants to City that: (a) Licensee has not employed or retained any Person to solicit or secure this Agreement upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, excepting bona fide employees of Licensee; and (b) no gratuities, in the form of entertainment, gifts or otherwise have been or will be given by Licensee or any of Licensee's agents, employees, or representatives to any elected or appointed official or employee of City in an attempt to secure this Agreement or favorable terms or conditions for this Agreement. Breach of the representations or warranties in this Section 30 shall entitle City to terminate this Agreement immediately. Upon any termination of this Agreement under this Section 30, Licensee shall immediately repay to City all payments made to or on behalf of Licensee by City (if any) under this Agreement prior to the Termination Date.

31. UNAVOIDABLE DELAY; EXTENSION OF TIME FOR PERFORMANCE. Performance by either Party under this Agreement shall not be considered to be in Default, where any such Default is due to the occurrence of an Unavoidable Delay. Any Party claiming an Unavoidable Delay shall Notify the other Party: (a) within twenty (20) days after such Party knows of the Unavoidable Delay; and (b) within twenty (20) days after the Unavoidable Delay ceases to exist. To be effective, any Notice of an Unavoidable Delay must describe the Unavoidable Delay in reasonable detail. The Party claiming an extension of time to perform due to an Unavoidable Delay shall exercise commercially reasonable efforts to cure the condition causing the Unavoidable Delay, within a reasonable time. Notwithstanding anything to the contrary in this Agreement, no obligation of Licensee for payment of money under this Agreement may be delayed by the occurrence of an Unavoidable Delay, unless the delay in payment of money is due to an Unavoidable Delay that prevents or materially limits the ability to transfer funds by or between Federal or State chartered financial institutions.

32. NO OTHER REPRESENTATIONS OR WARRANTIES. Except as expressly set forth in this Agreement, no Party makes any representation or warranty material to this Agreement to the other Party.

33. NO THIRD-PARTY BENEFICIARIES. Nothing in this Agreement, express or implied, is intended to confer any rights or remedies under or by reason of this Agreement on any Person other than the Parties and their respective permitted successors and assigns (if any), nor is anything in this Agreement intended to relieve or discharge any obligation of any Third Person to any Party or give any Third Person any right of subrogation or action over or against any Party.

34. TIME OF THE ESSENCE. As to the performance of any obligation under this Agreement of which time is a component, the performance of such obligation within the time specified is of the essence of this Agreement.

35. WAIVERS AND AMENDMENTS. Each waiver of a term, provision, covenant, condition, restriction, or agreement contained in this Agreement must be in writing and signed by the authorized representative(s) of the Party making the waiver. Failure to insist on strict compliance with a term, provision, covenant, condition, restriction, or agreement contained in this Agreement at any time or times shall not constitute a waiver of such term, provision, covenant, condition, restriction, or agreement at any other time, nor shall any waiver or relinquishment of any right or power under this Agreement at any time or times constitute a waiver or relinquishment of such right or power at any other time. Each amendment to this Agreement must be in writing and signed by the authorized representative(s) of both City and Licensee.

36. ACCESSIBILITY ASSESSMENT. City discloses to Licensee that the Property has not been inspected by a Certified Access Specialist (CASP). City further states:

A Certified Access Specialist (CASP) can inspect the subject premises and determine whether the subject premises comply with all of the applicable construction-related accessibility standards under state law. Although state law does not require a CASp inspection of the subject premises, the commercial property owner or lessor may not prohibit the lessee or tenant from obtaining a CASp inspection of the subject premises for the occupancy or potential occupancy of the lessee or tenant, if requested by the lessee or tenant. The parties shall mutually agree on the arrangements for the time and manner of the CASp inspection, the payment of the fee for the CASp inspection, and the cost of making any repairs necessary to correct violations of construction-related accessibility standards within the premises.

37. SURVIVAL OF AGREEMENT. All the provisions of this Agreement shall be applicable to any dispute between the Parties arising from this Agreement, whether prior to or after the Termination Date, until any such dispute is finally and completely resolved between the Parties, either by written settlement, entry of a non-appealable judgment, or expiration of all applicable statutory limitations periods, and all terms and conditions of this Agreement relating to dispute resolution and remedies shall survive the Termination Date.

38. INTEGRATION. This Agreement includes twenty (20) pages and five (5) exhibits (the exhibits are incorporated into this Agreement by reference) constituting the entire understanding and agreement of the Parties regarding the subject matter of this Agreement and supersedes all

previous negotiations or agreements between the Parties relating to the subject matter of this Agreement.

39. TITLES AND HEADINGS FOR REFERENCE ONLY. The titles and headings of the articles, paragraphs, or sections of this Agreement are for convenience of reference only, are not to be considered a part of this Agreement, and shall not in any way interpret, modify, or restrict the meaning of any term, provision, covenant, condition, restriction, reservation, or agreement in this Agreement.

40. SEVERABILITY. If a term, provision, covenant, condition, restriction, or agreement contained in this Agreement or its application to any Person or circumstance shall to any extent be invalid or unenforceable, then the remainder of this Agreement, or the application of such a term, provision, covenant, condition, restriction, or agreement to Persons or circumstances other than those as to which the term or provision is invalid or unenforceable, shall not be affected by such invalidity. All remaining terms, provisions, covenants, conditions, restrictions, or agreements contained in this Agreement shall be valid and enforced to the fullest extent Law allows.

41. COUNTERPARTS. This Agreement may be signed in multiple counterpart originals, each of which shall be considered an original, and all of which shall constitute one and the same agreement.

42. ELECTRONIC SIGNATURES. The Parties agree: (a) to deliver and accept signatures on or under this Agreement by e-mail or electronic means (including digital signatures); and (b) that signatures delivered by e-mail or electronic means (including digital signatures) shall be binding as originals upon the Party so signing and delivering.

43. EXHIBITS. All the exhibits attached to this Agreement are described as follows:

EXHIBIT A	Property Legal Description
EXHIBIT B	Aerial Site Map
EXHIBIT C	Plan Drawing
EXHIBIT D	Insurance Requirements
EXHIBIT E	City Standard Contract Provisions

[Remainder of page intentionally blank. Signatures appear on immediately following page.]

**SIGNATURE PAGE
TO
LICENSE AGREEMENT
(COLLEGE-ROLANDO LIBRARY PARKING LOT – 52 BLUE FALCON, LLC)**

Licensee and City sign and enter into this Agreement by and through the signatures of their respective authorized representatives, as follow:

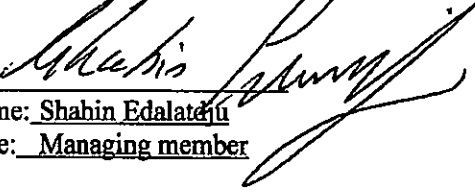
CITY:

The City of San Diego,
a California municipal corporation

By: 
Christina Bibler (Aug 28, 2024 19:03 PDT)
Christina Bibler
Director
Economic Development Department

LICENSEE:

52 Blue Falcon, LLC,
a California limited liability company

By: 
Name: Shahin Edalatchi
Title: Managing member

Approved as to form on Aug 28, 2024

MARA W. ELLIOTT
City Attorney

By: 
Brian Byun (Aug 28, 2024 20:48 PDT)
Brian W. Byun
Deputy City Attorney

**EXHIBIT A
TO
LICENSE AGREEMENT
(COLLEGE-ROLANDO LIBRARY PARKING LOT – 52 BLUE FALCON, LLC)**

PROPERTY LEGAL DESCRIPTION

[*BEHIND THIS COVER PAGE*]

EXHIBIT "A"

Page 1 of 2

PORTION APN 468-120-05

That portion of Lot 1, of College Vista, in the City of San Diego, County of San Diego, State of California, according to Map Number 3226 filed in the office of the County Recorder of San Diego County on May 4, 1955 as File Number 58676 of Official Records, also being that portion of Mohawk Street as dedicated per said Map No. 3226, closed and vacated to public use as shown on City of San Diego Drawing Number 13199-B, according to Resolution Number 209422, recorded in the Office of the County Recorder of said County on December 26, 1973 as File/Page Number 73-354560 of Official Records, more particularly described as follows:

Commencing at a point on the East line of said Lot 1, lying distant thereon, South $0^{\circ}43'06''$ East (South $1^{\circ}10'45''$ East per Map 3226) 57.00 feet from the Northeast corner of said Lot; Thence along the South line of Mohawk Street, North $89^{\circ}57'08''$ West 33.38 feet to the beginning of a curve, being the Southerly curve of Mohawk Street as dedicated for public street purposes, as shown on City of San Diego Drawing Number 13160-B, according to Resolution 209429, recorded in the Office of the County Recorder of said County on December 28, 1973 as File/Page 73-357760 of Official Records, said curve being, concave Southerly, having a radius of 20.00 feet; Thence Westerly along the arc of said curve 9.76 feet through a central angle of $27^{\circ}47'45''$ to the beginning of a reverse curve, concave Northerly, having a radius of 45.00 feet, a radial line bears South $27^{\circ}55'01''$ East; Thence Westerly along the arc of said curve 28.80 feet through a central angle of $36^{\circ}39'56''$ to the **POINT OF BEGINNING**, a radial line bears South $8^{\circ}44'55''$ West; Thence leaving said Southerly curve, South $8^{\circ}39'12''$ West 9.06 feet; Thence North $86^{\circ}46'22''$ West 158.11 feet; Thence South $12^{\circ}43'51''$ West 281.56 feet to the Southerly line of said Lot 1; Thence along said Southerly line North $77^{\circ}16'02''$ West 215.82 feet to the Southwest corner of said Lot 1; Thence along the Westerly line of said Lot 1, North $19^{\circ}57'02''$ East 308.76 feet to the Northwest corner of said Lot 1; Thence along the Northerly line of said Lot 1, North $89^{\circ}43'29''$ East 187.42 feet; Thence continuing North $89^{\circ}58'15''$ East 105.34 feet to an intersection with a curve, said curve being that portion of Mohawk Street vacated as shown on City of San Diego Drawing Number 13199-B, according to Resolution 209422, recorded in the Office of the County Recorder of said County on December 26, 1973 as File/Page 73-354560 of Official Records, said curve being concave Easterly, having a radius of 45.00 feet, a radial line bears North $64^{\circ}12'06''$ West; Thence Southerly, Southeasterly and Easterly along the curve 84.08 feet through an angle of $107^{\circ}02'59''$ to the **POINT OF BEGINNING**.

EXCEPTING AND RESERVING to the Grantor herein a 10.00 foot private easement for sewer and drainage purposes only, over, under and across the property described herein.

See plat by Raymond F. Hall, R.C.E. 8629, prepared exclusively for College Lutheran Church at the request of Brent R. Heramb, April 11, 1979. A copy of said plat is on file in the Engineering and Capital Projects Survey Section office.



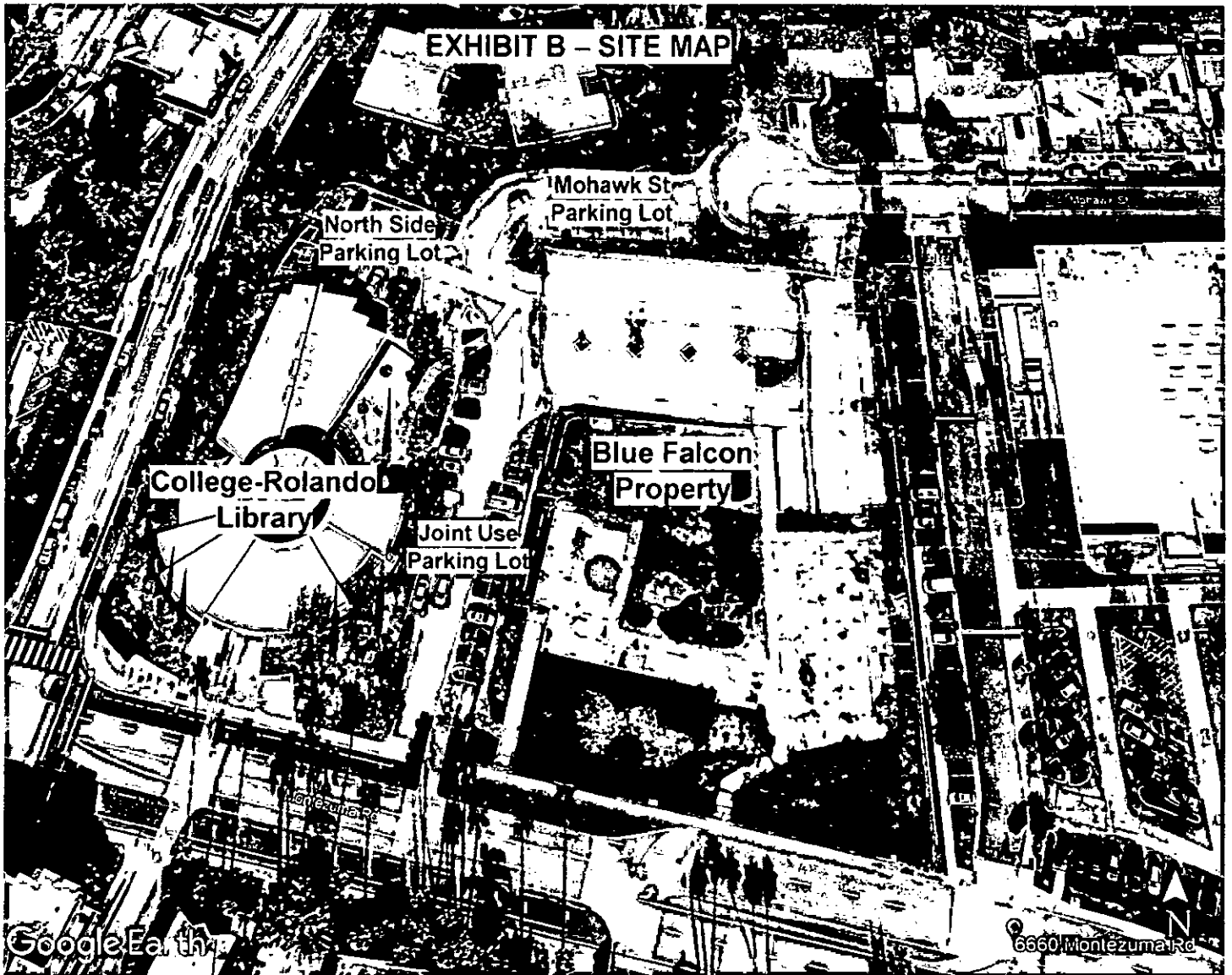
Mikeal Obst JUNE 9, 1998
Mikeal Obst, PLS 6194 Date
Assoc. Land Surveyor, City of San Diego, Eng. & Cap. Proj., Field Div.
My registration expires 3/31/02

**EXHIBIT B
TO
LICENSE AGREEMENT
(COLLEGE-ROLANDO LIBRARY PARKING LOT – 52 BLUE FALCON, LLC)**

SITE MAP

[BEHIND THIS COVER PAGE]

EXHIBIT B – SITE MAP



**EXHIBIT C
TO
LICENSE AGREEMENT
(COLLEGE-ROLANDO LIBRARY PARKING LOT – 52 BLUE FALCON, LLC)**

PLAN DRAWING

[BEHIND THIS COVER PAGE]

**EXHIBIT D
TO
LICENSE AGREEMENT
(COLLEGE-ROLANDO LIBRARY PARKING LOT – 52 BLUE FALCON, LLC)**

INSURANCE REQUIREMENTS

1. Required Insurance Coverage. Licensee shall maintain all the following insurance policies:

1.1. *Automobile Liability Insurance.* Insurance coverage against claims of personal injury (including bodily injury and death), and property damage covering all owned, leased, hired, and non-owned vehicles used by Licensee, with minimum limits for bodily injury and property damage of Two Million Dollars (\$2,000,000). Such insurance shall be provided by a business or commercial vehicle policy and may be provided through a combination of primary and excess or umbrella policies, all of which shall be subject to pre-approval by City, which pre-approval shall not be unreasonably withheld.

1.2. *Liability Insurance.* Commercial general liability insurance against claims for bodily injury, personal injury, death, or property damage occurring upon, in or about the License Area or adjoining streets or passageways, at least as broad as Insurance Services Office Occurrence Form CG0001, with a minimum liability limit of Two Million Dollars (\$2,000,000) for any one occurrence and Four Million Dollars (\$4,000,000) aggregate. Commercial general liability insurance coverage may be provided through a combination of primary and excess or umbrella insurance policies. If commercial general liability insurance or other form with a general aggregate limit is used, the general aggregate limit shall apply separately to the License Area.

1.3. *Property Insurance.* Insurance providing coverage for the License Area and all improvements on or to the License Area against loss, damage, or destruction by fire or other hazards encompassed under Cause of Loss – Special Form of property insurance coverage then customarily used for like properties in the County, in an amount equal to one hundred percent (100%) of the replacement value (without deduction for depreciation) of all improvements (excluding excavations and foundations), and in any event sufficient to avoid co-insurance and with no co-insurance penalty provision, with “ordinance or law” coverage. To the extent customary for like properties in the County at the time, such insurance shall include coverage for explosion of steam and pressure boilers and similar apparatus located in or associated with the License Area, an “increased cost of construction” endorsement and an endorsement covering demolition and cost of debris removal.

1.4. *Workers Compensation Insurance.* Workers compensation insurance complying with the provisions of State law and an employer’s liability insurance policy, with a minimum liability limit of One Million Dollars (\$1,000,000) per accident for bodily injury, or disease, covering all employees of Licensee.

1.5. *Contractors Pollution Liability Insurance.* If the Permitted Use includes sampling, testing, geotechnical boring, construction, or installation activities below the surface of the Property (collectively, “Subsurface Work”), Contractors Pollution Liability insurance against claims arising from pollution conditions or site environmental conditions, including ongoing operations performed by Licensee or on Licensee’s behalf, Licensee’s products, Licensee’s work (including Licensee’s completed operations performed by Licensee or on Licensee’s behalf), or

premises owned, leased, controlled, or used by Licensee, with minimum liability limits of Two Million Dollars (\$2,000,000) for any one claim or occurrence and Four Million Dollars (\$4,000,000) aggregate per policy period of one year. All costs of defense covered by the Contractors Pollution Liability Insurance shall be outside the policy's liability limits. The deductible for Contractors Pollution Liability Insurance may not exceed Twenty-Five Thousand Dollars (\$25,000) per claim unless and until Licensee obtains City's separate written approval of a higher deductible amount. With City's separate prior written approval, Licensee may satisfy its obligation to maintain Contractors Pollution Liability Insurance through its subcontractor that will perform the Subsurface Work maintaining Contractors Pollution Liability Insurance as required under these Insurance Requirements (defined below). When Licensee requests City's approval to use its subcontractor's Contractors Pollution Liability Insurance, Licensee shall certify to City that all Subsurface Work requiring Contractors Pollution Liability Insurance under these Insurance Requirements will be performed exclusively by the subcontractor that will maintain the Contractors Pollution Liability Insurance and provide City with a copy of its subcontractor's Contractors Pollution Liability Insurance policy. Policies issued on a claims made basis must be issued before any work commences, be maintained for the duration of all work and include a 12-month extended claims discovery period applicable to all work or the policy or policies must be maintained for at least 12 months after completion of all the work without advancing the retroactive date.

2. **Nature of Insurance.** The contents of this 0 are sometimes referred to as the "**Insurance Requirements.**" All Liability Insurance, Automobile Liability Insurance, Property Insurance, Workers Compensation Insurance, and Contractors Pollution Liability Insurance (if required) policies required by these Insurance Requirements shall be issued by carriers that: (a) are listed in the then current "Best's Key Rating Guide—Property/Casualty—United States & Canada" publication (or its equivalent, if such publication ceases to be published) with a minimum financial strength rating of "A-" and a minimum financial size category of "VII" (exception may be made for the State Compensation Insurance Fund when not specifically rated); and (b) are authorized to do business in the State by the State Department of Insurance. Licensee may provide any insurance under a "blanket" or "umbrella" insurance policy, provided that: (i) such policy or a certificate of such policy shall specify the amount(s) of the total insurance allocated to the License Area, which amount(s) shall equal or exceed the amount(s) required by these Insurance Requirements; and (ii) such policy otherwise complies with the requirements of these Insurance Requirements.

3. **Policy Requirements and Endorsements.** All insurance policies required by these Insurance Requirements shall contain (by endorsement or otherwise) the following provisions:

3.1. **Insured.** Liability Insurance and Contractors Pollution Liability Insurance policies shall name the City Parties as "additional insured." The coverage afforded to the City Parties shall be at least as broad as that afforded to Licensee regarding the License Area and may not contain any terms, conditions, exclusions, or limitations applicable to the City Parties that do not apply to Licensee.

3.2. **Primary Coverage.** All insurance coverage maintained by Licensee shall be primary to all insurance or self-insurance maintained by the City Parties and all insurance or self-insurance maintained by the City Parties shall be excess of all insurance maintained by Licensee and shall not contribute with any insurance maintained by Licensee.

3.3. *Contractual Liability.* Liability Insurance and Contractors Pollution Liability Insurance policies shall contain contractual liability coverage for Licensee's Indemnity obligations under this Agreement. Licensee's maintaining or failing to maintain such contractual liability coverage shall not relieve Licensee from nor satisfy any Indemnity obligation of Licensee under this Agreement.

3.4. *Deliveries to City.* Evidence of Licensee's maintenance of all insurance policies required by these Insurance Requirements shall be delivered to City before the Effective Date. No later than ten (10) days before any insurance required by these Insurance Requirements expires, is cancelled or its liability limits are reduced or exhausted, Licensee shall deliver to City evidence of Licensee's maintenance of all insurance required by these Insurance Requirements. Each insurance policy required by these Insurance Requirements shall be endorsed to state that coverage shall not be cancelled, suspended, voided, reduced in coverage or in limits, except after thirty (30) days' advance Notice of such action to City. Phrases such as "endeavor to" and "but failure to mail such notice shall impose no obligation or liability of any kind upon the company" shall not be included in the cancellation wording of any certificates or policies of insurance applicable to the City Parties under these Insurance Requirements.

3.5. *Waiver of Certain Claims.* Licensee shall cause each insurance carrier providing any Liability Insurance, Worker's Compensation Insurance, or Automobile Liability Insurance coverage under these Insurance Requirements to endorse their applicable policy(ies) with a Waiver of Subrogation (defined below) with respect to the City Parties, if not originally in the policy. To the extent Licensee obtains an insurance policy covering both the Licensee Parties and the City Parties and containing a Waiver of Subrogation, the Parties release each other from any Claims for damage to any Person or property to the extent such Claims are paid by the insurance carrier under such insurance policy. "Waiver of Subrogation" means and refers to a provision in, or endorsement to, any insurance policy, under which the carrier agrees to waive rights of recovery by way of subrogation against the City Parties for any loss such insurance policy covers.

3.6. *No Representation.* No Party makes any representation that the limits, scope, or forms of insurance coverage required by these Insurance Requirements are adequate or sufficient.

3.7. *No Claims Made Coverage.* None of the insurance coverage required by these Insurance Requirements, except Contractors Pollution Liability Insurance, may be written on a claims-made basis.

3.8. *Fully Paid and Non-Assessable.* All insurance maintained by Licensee in satisfaction of these Insurance Requirements shall be fully paid for and non-assessable.

3.9. *Separation of Insured.* All Liability Insurance, Contractors Pollution Liability Insurance, and Automobile Liability Insurance shall provide for separation of insured for Licensee and the City Parties. Insurance policies obtained in satisfaction of these Insurance Requirements may provide a cross-suits exclusion for suits between named insured Persons but shall not exclude suits between named insured Persons and additional insured Persons.

3.10. *Deductibles and Self-Insured Retentions.* All deductibles or self-insured retentions under insurance policies issued in satisfaction of these Insurance Requirements shall be declared to and approved by City. Licensee shall pay all such deductibles or self-insured retentions regarding the City Parties. Each insurance policy issued in satisfaction of these Insurance

Requirements shall provide that, to the extent Licensee fails to pay all or any portion of a self-insured retention under such policy in reference to an otherwise insured loss, City may pay the unpaid portion of such self-insured retention, in City's sole and absolute discretion. All amounts paid by City toward self-insured retentions regarding insurance policies covering the City Parties under these Insurance Requirements shall be reimbursed to City by Licensee in the same manner that insurance costs are reimbursable to City from Licensee under Section 4 of these Insurance Requirements.

3.11. *No Separate Insurance.* Licensee shall not carry separate or additional insurance coverage concurrent in form or contributing in the event of loss with insurance coverage required by these Insurance Requirements unless the City Parties are made additional insured under such insurance coverage.

4. **Insurance Independent of Indemnification.** These Insurance Requirements are independent of the Parties' Indemnification and other obligations under this Agreement and shall not be construed or interpreted in any way to satisfy, restrict, limit or modify the Parties' Indemnification or other obligations or to limit the Parties' liability under this Agreement, whether within, outside or in excess of such coverage, and regardless of solvency or insolvency of the insurer issuing the coverage, nor shall the provision of such insurance preclude City from taking such other actions as are available to City under any other provision of this Agreement or otherwise at law or in equity.

5. **City Option to Obtain Coverage.** During the continuance of an Event of Default arising from the failure of Licensee to maintain any insurance coverage required by these Insurance Requirements, City may, in City's sole and absolute discretion, purchase such required insurance coverage. City shall be entitled to immediate payment from Licensee of all premiums and associated reasonable costs paid by City to obtain such insurance coverage. Each amount becoming due and payable to City under this Section 4 that is not paid within fifteen (15) days after Notice from City with an explanation of the amounts owed, will accrue Default Interest from the date incurred until paid. Election by City to purchase or not to purchase insurance coverage otherwise required by these Insurance Requirements to be carried by Licensee shall not relieve Licensee of any Default or Event of Default or Licensee's obligation to maintain all insurance coverage required by these Insurance Requirements.

EXHIBIT E
TO
LICENSE AGREEMENT
(COLLEGE-ROLANDO LIBRARY PARKING LOT – 52 BLUE FALCON, LLC)

CITY STANDARD CONTRACT PROVISIONS

1. **Licensee Certifications of Compliance.** By signing this Agreement, Licensee agrees and certifies that Licensee is aware of, and will comply with, all the following requirements in performance of this Agreement:

1.1. Licensee Certification for Americans with Disabilities Act (“ADA”) and State Access Laws and Regulations. Licensee shall comply with all accessibility requirements under the ADA and under Title 24 of the California Code of Regulations (Title 24). When a conflict exists between the ADA and Title 24, Licensee shall comply with the most restrictive requirement (i.e., that which provides the most access). Licensee also shall comply with the City’s ADA Compliance/City Contractors requirements set forth in Council Policy 100-04, which is incorporated into this Agreement by reference. Licensee warrants and certifies compliance with all Federal and State access laws and regulations and further certifies that all subcontracts relating to this Agreement, or the License Area will contain the subcontractor’s agreement to abide by the provisions of Council Policy 100-04 and all applicable Federal and State access laws and regulations.

1.2. Compliance with City’s Equal Opportunity Contracting Program (“EOCP”). Licensee shall comply with all EOCP requirements. Licensee shall not discriminate against any employee or applicant for employment on any basis prohibited by law. Licensee shall provide equal opportunity in all employment practices. Licensee shall ensure that its subcontractors comply with the EOCP. Nothing in this Section 1.2 shall be interpreted to hold Licensee liable for any discriminatory practice of its subcontractors. Prior to commencing the Permitted Use on the License Area, Licensee shall contact the EOCP staff to determine compliance with all applicable rules and regulations.

1.3. Equal Benefits Ordinance Certification. Unless an exception applies, Licensee shall comply with the “Equal Benefits Ordinance” codified in San Diego Municipal Code (“SDMC”) section 22.4308.

1.4. Equal Pay Ordinance. Unless an exception applies, Licensee shall comply with the “Equal Pay Ordinance” codified in SDMC sections 22.4801 through 22.4809. Licensee shall certify in writing that it will comply with the requirements of the Equal Pay Ordinance. The Equal Pay Ordinance applies to any subcontractor who performs work on behalf of Licensee to the same extent as it would apply to Licensee. Licensee shall require all its subcontractors to certify compliance with the Equal Pay Ordinance in written subcontracts.

1.5. Product Endorsement. Licensee shall comply with Council Policy 000-41 concerning product endorsement requiring that any advertisement referring to City as a user of a good or service must have the prior written approval of the Mayor.

1.6. Business Tax Certificate. Unless City’s City Treasurer determines in writing that Licensee is exempt from the payment of business tax, Licensee is required to obtain a City business tax certificate and provide a copy of such certificate to City before commencing the Permitted Use.

1.7. Employment of City Staff. Under City Council Policy 300-11, if Licensee employs an individual, who, within 12 months immediately preceding such employment, did, in the individual's capacity as a City officer or employee, participate in, negotiate with, or otherwise have an influence on the recommendation made to the Council in connection with the entry into this Agreement, City, in its sole and absolute discretion, shall have the right to unilaterally and immediately terminate this Agreement by notice to Licensee.

8/28/2024

Attachment A

Environmental Determination	
Environmental Planner	Edgar Ramirez Manriquez (EdgarR@sandiego.gov)
Project Name	License Agreement between the City of San Diego and 52 Blue Falcon, LLC for use of the College-Rolando Library Parking Lot
Environmental Determination	The execution of the License Agreement between the City of San Diego and 52 Blue Falcon, LLC (Licensee) has been reviewed for consistency with and is adequately addressed in the Final Negative Declaration (Final ND) prepared for the Montezuma Hotel General Plan Amendment, Community Plan Amendment, Rezone, CPIOZ-Type A, and Neighborhood Development Permit (Project No. 574562) which was adopted by the City Council on June 24, 2019 (Resolution No. R-312535). The proposed License Agreement would facilitate the development of the Licensee's Property located at 6650 Montezuma Road, San Diego, CA 92115 (APN 468-120-06), by allowing the use of the adjacent City parking lots for access to the Licensee's existing private easement for sewer and drainage purposes. The Neighborhood Development Permit analyzed in the Final ND anticipated Licensee's use of the existing private sewer easement for sewer line maintenance. Thus, this activity is a subsequent discretionary action within the scope of the Final ND and is, therefore, not considered to be a separate project for the purposes of CEQA review pursuant to CEQA Guidelines Sections 15378(c) and 15060(c)(3). Pursuant to CEQA Statute Section 21166 and CEQA Guidelines Section 15162, there is no change in circumstance, additional information or project changes to warrant additional environmental review for this action.
Date Environmental Determination made	8/28/2024